



# SELLER'S CHECKLIST

## De-Clutter:

Review your home. Throw away, store away. Then do it again.

## Organize:

Review. Throw away, store away, remove, and tidy. Everything.

## Clean:

Deep clean from top to bottom. Windows, upholstery, carpet, refrigerator, oven - yes, buyers open them. Vacuum and wipe down everything. Empty trash daily.

## Paint:

The least expensive, most effective thing you can do in addition to cleaning and organizing is paint. A fresh coat in a neutral color can enhance your property.

## Brighten:

Light equals space. Prior to showings, wash windows, raise blinds, and turn on lights. Add lamps to brighten dark rooms or corners.

## Repair:

Make simple repairs such as paint and spackling touch ups, replace light bulbs, cracked windows, and fix leaky faucets.

## Maintain:

Keep your front entrance and lawn neat and inviting with potted plants.

## Remove:

Any personal property not included in the sale should be removed including lighting, and window treatments.

## Inspect:

Hire a professional, licensed inspector prior to putting your home on the market to find and eliminate potential problems before they become a buyer's issue.

## Disclose:

By law, sellers must disclose existing structural and mechanical problems, flooding and

other defects. Withholding this information can lead to litigation after the close of the sale.